



*Luxury Lifestyle*

VACATIONS

# ALASKAN

Lifestyle Cruise

*Splendor*



June 17<sup>th</sup> - 24<sup>th</sup>, 2018

**VOYAGE to SUCCESS**

A GUIDE TO SELLING ALASKAN SPLENDOR

THE WORLD-ONLY "ALL-INCLUSIVE" LIFESTYLE CRUISE

# AWARD-WINNING CRYSTAL SHIP

THE INTERNATIONALLY ACCLAIMED ALL-INCLUSIVE CRYSTAL EXPERIENCE™ BEGINS WITH CRYSTAL CRUISES, AND THE ELEGANT SHIPS THAT HAVE EARNED MORE WORLD'S BEST AWARDS THAN ANY OTHER CRUISE LINE IN HISTORY.



## CRYSTAL SYMPHONY

AS OF OCT 21, 2017

- GUEST CAPACITY | 848
- PER GUEST SPACE RATIO | 55.3
- PER GUEST STAFF RATIO | 0.63
- SHIP'S REGISTRY | BAHAMAS
- GROSS REGISTERED TONS | 50,202
- LENGTH | 780.8 FT (238 M)
- WIDTH | 99.1 FT (30.2 M)
- DRAFT | 24.9 FT (7.6 M)
- CRUISING SPEED | 20 KNOTS
- OFFICERS & CREW
- EUROPEAN CAPTAINS
- INTERNATIONAL OFFICERS
- EUROPEAN-TRAINED HOTEL & DINING STAFF
- COUNTRIES REPRESENTED | 45
- TOTAL CREW | 566

THE LUXURIOUS 50,000-TON, CRYSTAL SYMPHONY IS ONE OF THE MOST SPACIOUS AND ELEGANTLY DESIGNED CRUISE SHIPS, CONSISTENTLY RECOGNIZED BY DISTINGUISHED TRAVEL PUBLICATIONS AND NOTED TRAVEL EXPERTS AS ONE OF THE FINEST SHIPS IN THE WORLD. ONBOARD AMENITIES FEATURE EXCEPTIONAL DINING, A FENG SHUI-INSPIRED SPA, AND RESORTS WORLD AT SEA® CASINO.



# LUXURY AT EVERY TURN



Crystal's expansive onboard experience begins with personal, genuine service offered by our expertly trained staff at every point in our guests' voyage. Enhancing this welcoming, home-away-from-home atmosphere is a host of all-inclusive amenities and experiences designed to create a seamless, unforgettable vacation experience for travelers who seek the very best.

- » Up to two complimentary specialty dining experiences on board
- » Free Wi-Fi — 10/13/2017 on *Crystal Serenity* and 10/21/2017 on *Crystal Symphony*
- » Complimentary limited-release movies
- » Free shuttle service to town centers in most ports



## » FINE DINING

- » Up to **eight dining venues** for daytime and evening cuisine, including specialty restaurants featuring world-class Italian specialties and signature dishes from **Nobu Matsuhisa**
- » **Complimentary** fine wines, champagne and premium spirits
- » **24-hour in-suite dining**
- » **Open bar service** throughout the ship
- » Curated **Vintage Room Lunches and Dinners**, showcasing selections from Crystal's expansive onboard cellars
- » Globally inspired, **classic and modern cuisine** artfully prepared and served in casual, formal and al fresco venues

## » FITNESS & WELLNESS

- » The **Feng Shui-inspired Crystal Spa and Salon**, offering a comprehensive menu of body and skin treatments and beauty services
- » State-of-the-art fitness center, featuring **TechnoGym®** and **Kinesis™** resistance equipment
- » Specialty classes in **Pilates, yoga, strength training** and **"Tour de Spin" indoor cycling**
- » Exclusive 360° **teak Promenade Deck** for uninterrupted walks, jogs and sweeping ocean views
- » Golf instruction with **PGA pros**
- » **Paddle tennis courts**

## » ENTERTAINMENT & ENRICHMENT

- » **Spectacular production shows** featuring the hits of Elton John and Billy Joel
- » Exclusive **Magic Castle® at Sea** performances and illusions
- » Intimate **piano performances** nightly in Avenue Saloon
- » **Ballroom dancing** throughout the ship each night, with **Ambassador Hosts** on hand for dance partners and instruction
- » **Experiences of Discovery®** theme cruises featuring specialized programming and subject matter experts
- » **Crystal Visions®** **Enrichment Series** of leading renowned speakers, diplomats, authors, celebrities and athletes
- » **Computer University@Sea®** classes and Technology Concierge for the latest gadgets and devices
- » USC School of Cinematic Arts **digital filmmaking classes**

## » STATEROOM & PENTHOUSE AMENITIES

- » Personal **butler service** (Penthouses and above)
- » **In-room afternoon tea service** and **nightly hors d'oeuvres** (Penthouses and above)
- » Twice daily turndown and housekeeping service
- » **Complimentary** soft drinks, bottled water, select beer, wine and spirits upon request
- » **Kimonos, Frette bathrobes**, 100% Egyptian cotton linens and pillow menu options
- » Designer **ETRO bath amenities**

# THE ALL INCLUSIVE ALASKAN SPLENDOR

## ALL-INCLUSIVE ENRICHMENT & ENTERTAINMENT:

- Experiences of Discovery® theme cruises with focused programming on music, film & theatre, wine & food, wellness, golf and much more
- Golf lessons with PGA instructors and TaylorMade® equipment
- Dozens of classes and instruction in the latest software in our dedicated Computer University@Sea®
- Concert production shows featuring world-renowned entertainers: Rocket Man stars the only Elton John Worldapproved tribute artist, while My Life: The Music of Billy Joel showcases the artist's multi-platinum hits with an electrifying live performance by incredible talent hand-picked by "The Piano Man" himself
- iLuminate: Direct from America's Got Talent, custom-created iLuminate shows are performed by the Crystal Ensemble using cutting-edge technology to literally "light up" dancers against a black stage backdrop
- World-class magicians with Crystal's exclusive Magic Castle at Sea are on board
- Crystal Cruises Creative Learning Institute and USC School of Cinematic Arts: Digital Film Making's iPad iMovie Video Course

## COMPARE WITH OTHER LIFESTYLE CRUISES

ONBOARD AMENITIES	ALASKAN SPLENDOR	OTHERS
Gratuities for housekeeping, bar, dining and Penthouse butler staff	Complimentary	Additional charge
Fine wines, champagne and premium spirits	Complimentary	Additional charge
Bon voyage champagne	Complimentary	Additional charge
Wine tasting seminars	Complimentary	Additional charge
Wine corkage	Complimentary	Additional or not allowed
Complimentary FREE Wi-Fi/Internet	Complimentary	Additional charge
LLVCLUB welcome/farewell reception	Complimentary	Not Included
Sodas/bottled water/juices	Complimentary	Additional charge
Specialty coffees including cappuccinos, lattes and espresso	Complimentary	Additional charge
Self-service laundry	Complimentary	Additional charge
Daily high tea service	Complimentary	Additional charge
Premium ice cream, yogurt and smoothie bar	Complimentary	Additional
In-stateroom dining (evening)	Order from Crystal Dining Room menu	Order from limited room service menu
City center transportation	Complimentary (in most ports)	Additional charge
Yoga and mat pilates instruction	Complimentary	Additional charge
Golf clinics/lessons	Complimentary	Additional charge: golf clinics with pro, simulators up to \$20
Enrichment programs	Complimentary	Additional charge up to \$50 per person
Specialty restaurant(s) including Nobu Matsuhisa's Silk Road & The Sushi Bar*	Complimentary	Additional charge of up to \$25 per person
In-stateroom select beer, wine and spirits upon request	Complimentary	Additional charge
In-Penthouse choice of select fine wines and spirits upon request, and "order in" from specialty restaurants	Complimentary	Additional charge

# THE ALL INCLUSIVE ALASKAN SPLENDOR

## THROUGHOUT THE SHIP:

- Lifestyle Friendly Staff
- All gratuities for housekeeping (all stateroom attendants and Penthouse Butlers), bar and dining staff (including specialty restaurants)
- Complimentary FREE Wi-Fi/Internet
- Early embarkation luncheon with champagne
- Fine wines, premium spirits and champagne in all restaurants, including specialty venues Prego, and Silk Road and The Sushi Bar by Nobu Matsuhisa
- Open bar service
- All non-alcoholic beverages including bottled water, soft drinks and fresh juices
- In-stateroom satellite TV and movies on your flat-panel television
- Complimentary launderettes
- Concierge services for personal arrangements ashore
- Technology Concierge “how to” tips on latest high-tech gadgets and apps
- 24 Hours Room Service
- Frette bathrobes, kimonos and slippers

## ALL-INCLUSIVE ACTIVITIES:

- Daily erotic seminars.
- Sexy Theme Nights
- Sensual Playrooms
- Dungeon and Dom Masters
- International Dj’s
- World class Performers
- Erotic Film Festival
- The only Feng Shui-inspired spa at sea with separate men’s and women’s relaxation areas, dry saunas, steam rooms and whirlpools
- State-of-the-art gym featuring classes including mat Pilates, yoga and spinning classes as well as cutting-edge Kinesis™ systems
- Exclusive 360° (wraparound) teak Promenade Deck for outdoor fitness programs such as “Walk on Water” with weighted vests and Nordic walking programs
- Full-size paddle tennis courts for friendly games and lively tournaments.
- Daily dance lessons on sea days
- Award-winning Broadway-style entertainment, piano bars and dance clubs
- Recent-release films in the HD surround-sound Hollywood Theatre
- Classic shuffleboard and table tennis, putting green and golf driving nets